



News Release

OFS APPOINTS NEW DISTRIBUTOR IN RUSSIA, BELARUS AND KAZAKHSTAN FOR ITS SPECIALTY OPTICAL FIBER PRODUCTS

November 18, 2013 Avon, CT - OFS announces the appointment of Laser Solutions as an OFS distributor in Russia, Belarus and Kazakhstan for the products manufactured by the OFS Specialty Photonics division.

The distribution agreement between OFS and Laser Solutions applies to specialty optical fiber products manufactured at the company's United States facilities in Avon, Connecticut and Somerset, NJ as well as its facility in Brøndby, Denmark. The agreement is effective 31 October 2013.

"Laser Solutions has the ability to provide our customers with first class service and support in Russia, Belarus and Kazakhstan," said John Earnhardt, Senior Sales Manager of OFS Specialty Photonics Division. "The addition of Laser Solutions to our international distribution network will enable OFS to reach established and emerging applications for our specialty optical fibers, cables and assemblies in a region with growing potential."

"We are pleased to be appointed a distributor by OFS, a leader in the world of optical fiber. The company's well-known brand is gaining a strong foothold in our region. We look forward to expanding the market for OFS' extensive portfolio of specialty fiber products in demanding applications throughout the region" said Alexander Grechanov, Chief Technical Officer at Laser Solutions.

About OFS

OFS is a world-leading designer, manufacturer and provider of optical fiber, optical fiber cable, connectivity, FTTX and specialty photonics solutions. Our marketing, sales, manufacturing and research teams provide forward-looking, innovative products and solutions in areas including Telecommunications, Medicine, Industrial Automation, Sensing, Government, Aerospace and Defense applications. We provide reliable, cost effective optical solutions to enable our customers to meet the needs of today's and tomorrow's digital and energy consumers and businesses.

OFS' corporate lineage dates back to 1876 and includes technology powerhouses such as AT&T and Lucent Technologies. Today, OFS is owned by Furukawa Electric, a multi-billion dollar global leader in optical communications.

Headquartered in Norcross (near Atlanta) Georgia, U.S., OFS is a global provider with facilities in China, Denmark, Germany, Russia, and the United States.

For more information, please visit www.foptics.com.

About Laser Solutions

Laser Solutions is a Russian leader having expertise in fiber optic technologies and distributed fiber-optic monitoring systems for a wide range of geotechnical and infrastructure applications. A dedicated, highly qualified team offers design, development and implementation of monitoring solutions to meet the most demanding requirements of the customers. An exclusive partner of Swiss company Omnisens, a pioneer in fiber optic Brillouin-based systems, Laser Solutions can deliver long term unattended control for a critical asset. Every project is unique and implies individual approach to provide cost-efficiency and unrivaled quality of service. Laser Solutions has technical, technological resources and developments in integration and adaptation of fiber optic monitoring equipment for infrastructure facilities, in-house small-scale manufacturing of fiber optic cables and sensors, skills in providing technical and engineering services, such as design of installation and tooling methods and software development for real-time continuous monitoring. For more information about Laser Solutions please visit: www.lscm.ru.

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OFS Contact:

John Earnhardt, Sr. Sales Manager
OFS, Specialty Photonics Division
+1 (860) 678-6538
jearnhardt@foptics.com

Laser Solutions Contact:

Alexander Grechanov, CTO
Laser Solutions
+7 495-789-9625
agrechanov@lscm.ru

PR Contact:

Kate Bendza
OFS, Specialty Photonics Division
+1 (860) 678-6540
kbendza@foptics.com